



The Asia West Environment Funds, managed by Asia West LLC, are strategic venture capital funds whose mission is to generate attractive financial returns by making active investments in venture grade companies working to sustain, restore and improve the global environment.

Asia West has developed a materials platform whose US and UK portfolio companies produce commodity-grade and branded industrial feedstocks from non-traditional sources – typically scrap or low value materials. Portfolio companies' manufacturing facilities are located in North America, Europe and Asia.

Asia West's strategy is presently centered on five core areas of expertise:

- Thermoplastics
- Thermosets
- Non-ferrous metals
- Fibers
- Specialty powders

Using proprietary technology to establish their initial competitive advantage, Asia West's portfolio companies prosper by manufacturing materials whose performance compares favorably to incumbent "virgin" materials but at a significant cost advantage to "virgin".

By focusing on deepening and broadening its material platform, Asia West accumulates domain expertise and generates synergies among portfolio companies thus further minimizing risk and maximizing potential investment return.

Although Asia West seeks an environmental return, the investment program is driven by the financial return objective. Thus, the investment case for each portfolio company is based exclusively on economic (as opposed to regulatory) drivers. Furthermore, the near-term market for each company must be at least \$100M in revenue potential and global in scope. There must be verifiably abundant raw materials (e.g. scrap) and a viable strategy for accessing those materials at an attractive price relative to the value of finished goods.

Asia West is part of a global network of funds who work together to capitalize on environmental investment opportunities linking technology and industrialized markets across the globe. Asia West's affiliates include:

- Tsinghua Venture Capital Co., Ltd. (Beijing) – manages the China Environment Funds (www.cefund.com) that invest in non-listed PRC companies.
- Aloe Private Equity SA (Paris, London) – manages the Aloe Environment Fund (www.aloe-group.com) that invests in non-listed European and Indian companies.
- LESS Limited – a Hong Kong-based fund of funds (www.lesslimited.com) who is the lead investor for Asia West and its affiliates but also makes direct investments in Asia.

Asia West brings together unique skill sets, a global network, and a value-added approach to portfolio companies with a special focus on recycling or "up-cycling" of materials.

For more information, please visit www.asiawestfunds.com or contact:

Sanford J. Selman, Managing Director
Asia West LLC
One East Weaver Street
Greenwich, CT 06831

W: +1 203 983 6300
F: +1 203 661 1965
M: +1 203 434 3005
sandy@asiawestfunds.com